No scheduled Board Meeting in January
Present: Laura Spring, Guy Marhewka, Nancy Durkin, Ray Letterman, Bob Hough, Sue Considine, Executive Director
Excused: Dan Harris

Secretary’s Report: Spring moved to accept, (S) Marhewka. All approved with two “all approved” edits noted.

Treasurer’s Report:
Treasurer presented the December 2010 financials for approval. Discussion ensued regarding Annual Canvas reporting and timing of receipts and comments related to requested changes to the format. All items are noted and will be addressed by the ED. The Treasurer pointed out that 2010 year end Actuals compared to 2011 Budget showed significant savings in three areas in 2010: Payroll, materials and IT. Finally, these actuals, as compared to the 2010 budget, indicated a higher percentage increase in these three areas than previously identified. For clarity, The ED will include an actuals column in the 2012 budget draft for comparison and review.

December unaudited financials- Durkin moved to accept, (S) Hough, all approved.
Treasurer presented the January financials for approval. Two items were noted; utilities breakout was omitted this month and a general donation received in January requires a budget adjustment for January. Both items noted and will be addressed by the ED.

January financials moved to accept Hough, (S) Durkin, all approved.
School and Village appropriation letters were submitted in draft by the ED to Treasurer in January; signed at Feb. meeting. Comments related to the budget brochure submission were noted and will be addressed by the ED.

The FFL 2010 independent audit was performed by Green and Seifter on site in the library in January. Treasurer review of the draft is pending.

Board President Report:
Spring shared positive library correspondence from community members/organizations thanking the library staff for their various efforts during the holiday season. Spring shared an FFL submission to the CNY Employment Guide highlighting the library’s successful and widely utilized Job and Career Resource and Assistance Center (JACRAC). Spring reminded the board to look for the New York State Library Trustee workshop date for 2011 as it offers valuable information for attendees.

Spring and Durkin will update the board on the pending meeting with Stickley regarding the agreement; a call has been placed and she will keep all posted on developments.

Spring reported on the 2010 review of the ED and shared the updated 2011 organization chart with the board, one necessary edit noted. Durkin and the ED will review the form used for ED review and will consider improvements for next year for the boards review. Spring and Durkin reported that there was discussion of arranging a lunch time meet and greet with FFL staff; the ED will arrange. Durkin reminded the board that the Board strategic planning process completion is pending; this will be placed on an early 2011 agenda for completion at the earliest opportunity.
Hough discussed updates and ideas related to energy usage in the facility. Bob will continue to explore and pursue opportunities and will keep the board informed.

**Executive Director Report:**
Considine distributed a summary of 2010 new patron demographics and reviewed findings with the board. The findings confirm that 63% of the total number of new patron registrations at the FFL in 2010 are 13066 zip codes. Also, it was clarified that the Village total population is 4,190 and the FFL Charter to Serve area is 10,192. The next step in this data mining process will be to collect and review the demographics of all registered patrons identifying in their patron account that their AGENCY is Fayetteville.

**Actions and Discussion:**
- **FFL Donation** - there was discussion regarding a gift that was received by the FFL in January; the board will consider options and will approve a spending plan to be executed and completed in 2011. The donor has identified the gift as unrestricted. The FFL will work to develop a meaningful opportunity for the donor to visit and have his family’s generosity publically acknowledged later this year. (A copy of options being considered with dollar amounts assigned will be attached to these minutes after approval for the file).

There being no further business, the meeting was adjourned at 7:20 PM
Respectfully submitted,
Sue Considine, Executive Director 2/18/11
Fayetteville Free Library  
Board of Trustees Meeting  
3/15/11  
5:15 PM

Present: Guy Marhewka, Nancy Durkin, Ray Letterman, Bob Hough, Sue Considine, Executive Director  
Excused: Laura Spring

Secretary’s Report: Marhewka moved to accept, (S) Hough. All approved.

Treasurer’s Report:  
Treasurer presented the February financials for approval. Three items were noted; insurance line was moved on the income statement, general donation budget was adjusted for the annual January receipt of $10,000, and canvas income will be budgeted according to Treasurers suggestion beginning in 2012. Hough remarked on the positive growth of the Café 300 revenue line. Letterman moved to accept the February financials, (S) Hough. All approved.

Board President Report:  
No report.

Executive Director Report:  
The Executive Director invited the board to participate on April 6 at our FFL Celebrate Readers! Reception and Bookfair. Two items from the Executive Directors report were discussed; Dewey Hybrid and the Free and Open Access issue currently being debated (Harper Collins).

Actions and Discussion:  
The board briefly discussed the proposed spending plan for the recent donation. Hough moved to accept, (S) Marhewka, all approved.

Durkin reports that there is no update to report today regarding the pending meeting with Stickley regarding the change to the agreement in 2012.

Letterman inquired about the status of the previously discussed proposed meeting with Manlius. In Spring’s absence, Considine reported that Spring has recently, per the board’s request, approved and shared talking points and corresponded with a Manlius board member.

There being no further business, the meeting was adjourned at 6:20 PM  
Respectfully submitted,  
Sue Considine, Executive Director 3/17/11
Present: Laura Spring, Guy Marhewka, Nancy Durkin, Ray Letterman, Bob Hough, Sue Considine, Executive Director

Excused:

Secretary's Report: Marhewka moved to accept, (S) Hough. All approved.

Treasurer's Report:
Treasurer presented the March financials for approval. Hough pointed out the positive activity of Café 300. Spring requested clarification related to the capital loan budget line. It was noted that there are budgeted funds available within the operating budget due to the capital loan payoff. Spring also requested a spreadsheet of the donation expenditures from a recent donation, Considine clarified that this has been done, status included in the current Executive Directors report and the spreadsheet will be shared with the Treasurer monthly as part of his report. Marhewka reported on the Village budget hearing; in attendance were Marhewka and Considine, the Library’s request was reviewed and discussion ensued about meeting halfway on the amount over and above the final fifth year appropriation request total. Spring moved to accept the February financials, (S) Durkin. All approved.

Board President Report:
Spring reminded the Trustees about the Trustee institute in Albany. It was noted that materials will be available on the Trustee Association web site after the event for anyone interested. Spring discussed the Strategic Board Development process; Durkin requested form questions to be utilized during new board member interviews. Spring and Considine will work on this list and it is possible that the questions may also be useful skills audit points. Spring noted the outstanding Stickley agreement meeting; Spring has offered to continue to assist Durkin with the planned meeting. The annual meeting and new board member interviews were discussed. It was agreed that the annual meeting, board interviews and the regular May meeting will all take place beginning at 5:00pm on May 26. Considine will prepare the public notice. Spring will bring a slate of officers to the Annual meeting. Spring reported that Dan Harris has resigned from the board effective March 2011 for personal reasons. Spring facilitated a brief discussion regarding FFL planning and highlighted that the board should remain informed as local funding challenges going forward will result from changes at the System level.

Executive Director Report:
Considine shared information related to the most current issue of the Trustee newsletter. Considine reported that she will be meeting with the System this month to discuss possible DLD funded construction projects. Considine also distributed updates for the board binders.

Actions and Discussion:
Durkin reported on the status of the Novel Affair and distributed raffle tickets for the board to sell. Durkin suggested that in the coming years, due to the difficult fundraising climate, this event's
anticipated revenue may need to be reduced and/or made up in alternate ways in the operating budget. Durkin encouraged board attendance at the event and also requested that the board members encourage their friends, colleagues and neighbors to attend.

There being no further business, the meeting was adjourned at 6:35 PM
Respectfully submitted,
Sue Considine, Executive Director 4/27/11
Present: Laura Spring, Guy Marhewka, Nancy Durkin, Ray Letterman, Bob Hough, Sue Considine, Executive Director

Excused:

Secretary's Report: Durkin moved to accept, (S) Marhewka. All approved.

Treasurer's Report:
Marhewka presented the May financials for approval. It was noted that there are budgeted funds available within the operating budget due to the capital loan payoff. Considine reported that due to the success of the Café and the difficult fundraising climate, she plans to reallocate those existing funds to Café expense, payroll expense related to Café and reduce revenue line for Operational fundraising. These adjustments will be reflected on the May income statement and noted on the budget sheet.
Spring moved to accept the February financials, (S) Hough. All approved.

Board President Report:
Spring reported that she had made contact with Ed Audi to open up a discussion about the 2012 change to the donation agreement. Ed Audi indicated that he will reply within two weeks. Spring offered to stay involved; working with incoming President Durkin, to resolve this pending issue. All agreed that Spring’s continued assistance with this issue is much desired.

Executive Director Report:
Considine shared highlights of a busy month of activity leading up to the June start of FFL Summer Reading.

Actions and Discussion:
Officers slate vote:
President- Durkin
Treasurer- Hough
Additional nominations were invited, none submitted.
All in favor of slate, unanimously approved.

Two potential board members were interviewed according to the FFL strategic board development plan; Andria Costello-Staniec and Kathy Kelner.
Vote- Motion by Durkin to appoint Costello Staniec to the FFL Board (S) Marhewka, all approved. Vote- Motion by Durkin to appoint Kelner to the FFL Board (S) Marhewka, all approved.
Considine will inform the new board members and will prepare a letter from the President for the file.

There being no further business, the meeting was adjourned at 6:10 PM

Respectfully submitted,
Present: Nancy Durkin, Ray Letterman, Bob Hough, Andria Costello-Staniec, Kathy Kelner, Sue Considine, Executive Director
Guest- Ami Longstreet
Excused:

Secretary’s Report: Hough moved to accept, (S) Kelner. All approved.
Treasurer’s Report:
Hough presented the May financials for approval. Positive financial activity was highlighted, particularly in the area of Café revenue. Hough highlighted areas of note for new board members. It was noted that an audit meeting will be held in July to review the 2010 audit draft. Letterman moved to accept the May financials, (S) Kelner. All approved.

Board President Report:
Durkin welcomed new board members Andria Costello-Staniec and Kathy Kelner. Durkin discussed her presidential platform; she is interested in the board becoming more visible at library events as representatives of the library to the community. To support this effort, Durkin passed along a calendar of events and requested that board members sign up to participate. Durkin also highlighted board activity over the next few months:
July- no meeting
August meeting- Audit review
September meeting- Board Orientation
October meeting- complete strategic planning process.
Durkin also discussed the importance of addressing the pending Stickley donation agreement changes with Ed Audi. Options were discussed relative to the change. Spring reported to Durkin that she received an email from Ed Audi; Spring will follow up with Durkin.
Durkin reported that Considine has invited board members to have lunch with the FFL staff at the Staff’s development day on Columbus Day, October 10. More information will be forthcoming.

Executive Director Report:
Considine shared highlights of busy activity in her ED report. Considine will include the number of current FFL full and part time positions in her August report as a board, FYI.

Actions and Discussion:
A potential board members was interviewed according to the FFL strategic board development plan; Ami Longstreet.
Vote- Motion by Hough to appoint Longstreet to the FFL Board (S) Letterman all approved.

There being no further business, the meeting was adjourned at 6:21 PM, motion by Hough, (S) Longstreet.

Respectfully submitted,
Sue Considine, Executive Director 7/7/11
Fayetteville Free Library
Board of Trustees Annual Meeting
6/15/10
5:00 PM

Present: Laura Spring, Guy Marhewka, Nancy Durkin, Ray Letterman, Sue Considine, Executive Director

Excused: Dan Harris

Guests: Bob Hough

Approval of 2009 Annual Meeting Minutes: Motion to approve, Spring, (S) Marhewka. Approved.
Approval of FFL Bylaws: Motion to Approve Durkin, (S) Letterman. Approved.

Introduction and nomination of new board members Bob Hough and Dan Harris. Motion to approve nominations Spring, (S) Marhewka. All in Favor, Approved.

Slate of Officers presented and approved. Motion to Approve, Spring (S) Marhewka.

President- Spring
Vice President- Durkin
Treasurer- Marhewka
Secretary-
Trustee- Letterman

Nomination for approval at regular June meeting:
Bob Hough
Dan Harris

Adjourn- 5:14pm
NO SCHEDULED BOARD MEETING IN JULY
Fayetteville Free Library
Board of Trustees Meeting
8/16/11
5:15 PM

Present: Nancy Durkin, Ray Letterman, Bob Hough, Andria Costello-Staniec, Kathy Kelner, Sue Considine, Executive Director
Excused:
Absent: Ami Longstreet

Guest: Mike Lisson, CPA, Partner, Greene & Seifter – 2010 Audit report
Mike Lisson presented a clean audit report. Mike highlighted areas of note. Mike shared a management letter with the board and commented positively on his experience working with the library administration during this process. Mike also presented the board with a two year audit cycle proposal and noted that because the library is efficiently and transparently managed, a significant cost savings can be realized by moving to a two year cycle. Durkin thanked Considine and Hough for their work with the auditor.

Secretary’s Report: Hough moved to accept, (S) Kelner. All approved.

Treasurer’s Report:
Hough presented the July financials for approval. Positive financial activity was highlighted, particularly in the area of Café revenue and he also noted advanced Café profit and loss reporting measures that have been instituted by Considine and staff. Hough highlighted areas of note for new board members including savings in payroll.
Costello-Staniec moved to accept the July financials, (S) Letterman. All approved.

Board President Report:
Durkin passed along the August and September calendar of events and requested that board members sign up to participate. Durkin also highlighted and commented on the positive and impressive and much appreciated activity of the library ED, staff, board and volunteers over the summer months.
Durkin reports that she will follow up on the pending Stickley donation agreement issue as soon as possible.

Executive Director Report:
Considine shared highlights of busy activity in her ED report. Considine shared recently developed promotional material with the board. Considine noted that the Annual Canvas was mailed the week prior to this meeting, to date $2,600 received. This revenue will appear in the August financials.

Actions and Discussion:
Hough presented a two year audit cycle proposal from Greene and Seifter. Hough moved to accept the proposal with amendment, (S) Letterman. Considine will contact Mike to confirm that the $9,000.00 two year audit cycle fee included in the proposal is locked in and will report at the September meeting.
There being no further business, the meeting was adjourned at 6:30 PM, motion by Hough, (S) Costello-Staniec.

Respectfully submitted,
Sue Considine, Executive Director 8/18/11
Fayetteville Free Library  
Board of Trustees Meeting  
9/20/11  
5:15 PM

Present: Nancy Durkin, Ray Leterman, Bob Hough, Andria Costello-Staniec, Ami Longstreet, Sue Considine, Executive Director
Excused: Kathy Kelner (Note- Ami Longstreet was excused for the August meeting- correction to the file.)
Absent:

Secretary’s Report: Hough moved to accept, (S) Costello-Staniec. All approved.

Treasurer’s Report:
Hough presented the August financials for approval. Positive financial activity was highlighted, particularly in the area of Annual Canvas and Café revenue and Hough also noted the positive profit percentage that the Café has reached. Hough highlighted areas of note including savings in payroll. Longstreet moved to accept the July financials, (S) Leterman. All approved.

Board President Report:
Durkin passed along the October calendar of events and requested that board members sign up to participate. Durkin also highlighted the Library’s booth and participation at the Fayetteville Festival. Durkin commented on the success of attracting participation at our booth by selling popcorn and nachos and by providing access to gaming and story times. The library staff was successful in creating the same kind of enthusiasm at our booth as we do each day at the FFL. Durkin discussed next steps involved in moving forward with our pending discussion with Stickley. Two urgent and specific agenda and action items were identified:
- The 2012 donation agreement- options to a fundraiser previously discussed include a direct payment, in-kind furniture.
- Regaining access to the library’s second floor for safety, security and maintenance and because it is the right thing to do.

After discussion, Longstreet offered to join Durkin as she prepares for and at this critical meeting. Two simple steps were noted that can be easily executed by the library to regain access; have our elevator company unlock the second floor, have our security company remove the partition in the system. Note- both vendors are FFL vendors and all bills related to this work was and is paid for by the FFL.

Additional opportunities after the above issues are addressed include improvements to HVAC controls. Hough generously offered to continue to work on this issue; however all agreed that this initial meeting should be limited to the resolution of the two action items noted above. Durkin discussed developing a Board Evaluation timeline and model. Durkin shared a form that may be utilized for this purpose. Durkin suggested summer 2012 as a good time to do the evaluation as we have three new board members who began their terms this summer.

Executive Director Report:
Considine shared highlights of busy activity in her ED report. Considine fielded questions related to the OCPL System plan of service.
**Actions and Discussion:**
Board Orientation- Considine presented the FFL board orientation. Good discussion followed related to library funding.

There being no further business, the meeting was adjourned at 7:25 PM, motion by Letterman, (S) Hough.

Respectfully submitted,
Sue Considine, Executive Director 9/21/11

Note- Excused for October 18:
Andria Costello-Staniece
Present: Nancy Durkin, Ray Letterman, Bob Hough, Kathy Kelner, Ami Longstreet, Sue Considine, Executive Director
Excused: Andria Costello-Staniec
Absent:

Secretary’s Report: Longstreet moved to accept, (S) Hough. All approved.

Treasury's Report:
Hough presented the September financials for approval. Positive financial activity was highlighted, particularly in the area of Café revenue and Hough also noted the positive profit percentage that the Café has reached. Hough discussed areas of fluctuation in revenue and expenses and reconciled this activity with the bottom line. Hough highlighted areas of note including donation expenditures to date.
Kelner moved to accept the September financials, (S) Letterman. All approved.

Board President Report:
Durkin passed along the November calendar of events and requested that board members sign up to participate. Durkin highlighted program attendance at FFL Musicales and noted that the donation box is present at high attendance programming. Durkin reminded Board members that Carnifall is 10/29, over 500 people expected to attend.

Hough reported on his attendance at lunch with the FFL staff on FFL Staff Development Day. Hough was impressed by the staff’s enthusiasm and knowledge and by the quantity and quality of work and projects that are happening at the FFL.

Durkin facilitated further discussion about the pending meeting with Stickley. Options relating to the donation agreement and the facility access issue were discussed at length by the FFL Board. Durkin and Longstreet agreed to meet with Stickley/ACE Inc. to discuss options and report back to the FFL Board.

Executive Director Report:
Considine shared highlights of busy activity in her ED report. Considine fielded questions and facilitated discussion about the NYS Construction grant recently approved by the OCPL System and about the FFL FabLab and MakerBot.

Actions and Discussion:
Green Space Campaign Presentation: Considine presented drafts for consideration prepared to launch the FFL Green Space campaign. Discussion of the history of the project to present day ensued. Considine encouraged Board members to consider participating to move the campaign forward in the Spring.
There being no further business, the meeting was adjourned at 6:43 PM, motion by Letterman, (S) Longstreet.

Respectfully submitted,
Sue Considine, Executive Director 10/28/11
Fayetteville Free Library
Board of Trustees Meeting
11/15/11
5:15 PM

Present: Nancy Durkin, Ray Letterman, Bob Hough, Kathy Kelner, Ami Longstreet, Andria Costello-Staniec, Sue Considine, Executive Director

Excused:

Absent:

Guest- Linda Ryan, FFL Local History Librarian: The Arts and Crafts Special Collection at the FFL.

Secretary's Report: Letterman moved to accept with amendments, (S) Hough. All approved,

Treasurer's Report:
Hough presented the October financials for approval. Positive financial activity was highlighted. Hough discussed areas of fluctuation on the income statement in the areas of revenue and expenses and reconciled this activity with the bottom line. Kelner moved to accept the October financials, (S) Letterman. All approved.

Board President Report:
Durkin discussed her recent meeting with Edward Audi. Mr. Audi suggested that the $10,000 donation agreement requirement could be met by an in kind donation of furniture rather than a fundraiser. Durkin also informed Mr. Audi of future opportunities for donations to the FFL including the Green Space and the Business Center. Also discussed were access and safety issues related to the second floor. Mr. Audi indicated his concern related to increased access was due to the fact that there are priceless pieces of furniture on the second floor. Considine has met with Lanigan, the new Museum Curator. Lanigan suggested a sign in form be installed near the elevator so that library staff is aware when the second floor is occupied. This will be helpful in the event of an emergency. Durkin also met Lanigan and is sure that communications between the museum and the FFL will remain open and positive. Mr. Audi concluded their conversation by indicating to Durkin that Stickley will always be open to providing a venue for a fundraiser for the FFL in the future.

Durkin shared correspondence and an invitation with the board. Durkin also informed the board of her conversation with Dave Valesky and his staff regarding support of our NYS Construction Grant proposal.

Durkin shared her enthusiasm for the Carnifall event with the board. Costello-Staniec shared her experience on this day as well. Durkin stated that she would like Considine to share the board’s congratulations with the staff; the FFL board is proud of the FFL staff’s accomplishments.

Executive Director Report:
Considine shared highlights of busy activity in her ED report. Considine shared news of recent media coverage related to FFL services including SmartPlay and the FabLab. Considine shared her
pride in the FFL’s staff participation at the recent NYLA conference and announced that the Library has received the Library Journal 5 Star rating for the fourth consecutive year. Considine reminded the board that the FabLab will be covered comprehensively at the February board meeting. In addition, Considine stated that she has invited R. David Lankes, a faculty member at the SU iSchool, to come and talk with the board about libraries and innovation.

**Actions and Discussion:**
Hough presented the 2012 FFL operating budget draft. Hough praised Considine and the library staff for the professional, thorough and thoughtful development of the FFL operating budget draft. Hough informed the board that he met for an afternoon with Considine to review all of the supporting material involved with the budget. Hough highlighted areas under revenue including General Donations, Book Sales and the School District Appropriation. Hough highlighted areas under expenses including Library materials, Custodial Services and Payroll. Hough explained that the 2% municipal cap does not effect Free Association libraries as they are private, not for profit 501c3 organizations and therefore not included as municipalities under the new legislation. Board members posed questions to Hough and Considine related to the above highlighted areas in revenue and expense.
Durkin facilitated the discussion and encouraged additional questions. No further questions forthcoming, Durkin reminded the board that the budget will be voted on at the December meeting.

There being no further business, the meeting was adjourned at 6:55 PM, motion by Costello-Staniec, (S) Longstreet.

Respectfully submitted,
Sue Considine, Executive Director 11/16/11
Present: Nancy Durkin, Ray Letterman, Bob Hough, Kathy Kelner, Ami Longstreet, Andria Costello-Staniec, Sue Considine, Executive Director

Excused: 
Absent: 

Secretary’s Report: Longstreet moved to accept with amendments, (S) Hough. All approved.

Treasurer’s Report: Hough presented the November financials for approval. Hough noted that the Canvas revenue is under budget and the Café revenue is over budget YTD. Hough explained that the FFL is in a positive cash position, YTD $75,996. Hough explained that Café staff are part of payroll as the Café is a library service. Additional discussion related to the Café continued. Letterman moved to accept the November financials, (S) Kelner. All approved.

Board President Report: Durkin shared information about one recent and one pending donation to the FFL. Durkin shared her enthusiasm related to the recent media coverage of the FFL and asked Considine to talk about the recent NPR interview. Durkin informed the board that she plans to take on the task of editing the ED review form as she has had experience with evaluation forms.

Executive Director Report: Considine shared highlights of busy activity in her ED report. Considine shared additional detail about wireless printing and the 3M discovery terminal; both pilot projects soon to be launched at the FFL.
Considine shared information about New Blankets visit to the FFL on January 6 and 7. The visit will include an open house for the community on Saturday with demos of makerbots/3D printing and discussions facilitated by members of New Blankets. Considine will forward the board information about New Blankets.

Actions and Discussion: 2012 FFL Operating Budget Vote- Hough presented the 2012 FFL operating budget draft for vote. Durkin facilitated discussion and encouraged questions. Letterman shared statistical information that he compiled and suggested that library activity did not justify budget increases. Hough shared information about the budget development process and his support of the increases that he has brought to the board after careful review of the draft with the ED. Durkin shared her support of increases to the budget. Durkin called the question (S) Staniec. Longstreet made a (motion) to call a vote of the 2012 FFL operating budget (S) Kelner.

Vote:
5 Approve
1 Oppose
0 Abstain
There being no further business, the meeting was adjourned at 6:35 PM, motion by Letterman, (S) Longstreet.

Respectfully submitted,
Sue Considine, Executive Director 12/20/11

Note- the February meeting has been moved to February 7 at 5:15pm. There is no Board meeting in January.